

Whether you are new to arbitration or seeking to build a solid foundation in dispute resolution, this session equips you with essential knowledge of the key stages, legal principles, and practical considerations that shape the arbitration process.

**Level:** Introductory

Language: Albanian

**Registration fees** 

ICC member: 50 EUR
Non-ICC member: 70 EUR

**29** OCTOBER 2025

Marriott Tirana Hotel 09:30-12:30

REGISTRATION

# **About the course**



### **Objective**

This workshop aims to provide participants with a solid foundational understanding of the procedural aspects of commercial arbitration. It covers the full lifecycle of an arbitration, from drafting effective arbitration agreements to the enforcement of awards, equipping attendees with the knowledge and practical tools necessary to navigate arbitration proceedings with confidence. The session is designed to demystify the arbitration process and prepare participants for more advanced training and involvement in real-world arbitration cases.

#### **Target audience**

This workshop is ideal for:

- Legal professionals (junior associates, in-house counsel, contract lawyers)
- Contract managers and commercial advisors
- Business officers and SME entrepreneurs involved in cross-border transactions
- Government or regulatory professionals involved in commercial or investment disputes
- Anyone with an interest in understanding the basics of arbitration

#### Why You Should Attend?

- Gain a solid, practical foundation in commercial arbitration
- Learn from experienced arbitration practitioners
- Understand how to effectively manage arbitration clauses and disputes
- Prepare yourself for more advanced arbitration workshops and complex casework
- Enhance your professional credentials in a high-demand field of international dispute resolution

#### **Programme**

- What is arbitration?
- Why choose arbitration?
- When choose arbitration?
- Key elements of an arbitration agreement and drafting tips
- What are the consequences of an arbitration agreement?
- Starting an arbitration
- Choice of arbitrators
- Choice of experts and witnesses
- Document production
- Memorials and exhibits
- Hearing and post-hearing steps
- Award & enforcement

This workshop serves as a prerequisite for another more advanced training session to be delivered on October 31<sup>st</sup>, 2025. Participants must complete this foundational course or demonstrate equivalent experience to register for the next level session.

# **Speakers**



## Merlin Papadhopulli



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Merlin Papadhopulli is a Legal Counsel at the French energy company ENGIE specializing in natural, renewable and low-carbon gas matters, with a focus on Southeastern Europe. A French-qualified lawyer, she previously worked at Hogan Lovells and Herbert Smith Freehills in Paris representing states, state-owned entities, and private companies in complex commercial and investment arbitrations, particularly in the telecommunications and energy sectors across Southeastern Europe, including in Albania and Kosovo.

## Xhilda Vocaj



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Xhilda Vocaj is an Associate at Dentons in Paris. Her practice focuses on investment treaty and commercial arbitration, public international law and arbitration-related litigation.

Xhilda has advised clients on international arbitration proceedings across a variety of industries, including oil and gas, telecommunications and construction sectors. In addition to acting as counsel, Xhilda has acted as secretary to arbitral tribunals in a number of commercial arbitration proceedings.